



# Something Fishy

1020 Auahi Street #3090, Honolulu, Hawaii 96814, U.S.A.

Tel : (808) 591-2936

Fax : (808) 591-2934

Email : sales@tropicfishhawaii.com

www.tropicfishhawaii.com



**TROPIC FISH**  
HAWAII LLC

## TFH Welcomes New Sales Team Member Terry Togashi

We are thrilled to introduce Terry Togashi as an addition to our growing sales team. Terry's background was a perfect fit as a sales representative. His prior experience includes a Purchasing Agent at the Hawaii Prince Hotel in which he learned the importance of receiving product on a timely base, handling perishable items and meeting deadlines. He was also employed by Fedex for ten years and handled delivery of numerous items including seafood. Working daily with demanding customers instilled Terry with the importance of excellent customer service and delivering the product in a timely manner.



Terry was born in Hawaii and grew up in Kaneohe. He spent half of his life in California and attended the San Diego State University.

In his rare but spare time, he is an avid golfer and a sports enthusiast as he declares the San Francisco 49'ers, San Francisco Giants and San Jose Sharks (hockey) his favorite teams.

He is looking forward to reaching out to the customers of TFH and to gain new clients and friendships.

## Year End Forecast for Big Eye Ahi Fishery Quota Prediction Extended

Good news for Hawaii residents! The National Marine Fishery Service believes the fishing longline fleet will not reach their limit until December 20, 2009. Therefore, the Big Eye Ahi should be in good supply until the end of the year. Prices are also predicted to NOT exceed 2008. Enjoy the Sashimi!

## TFH at Mayor Mufi Hannemann Fundraiser

Guests paid \$500.00 a head to attend the Honolulu Mayor's fundraiser on November 18, 2009 at the Sheraton Waikiki. Some of Honolulu's elite restaurants such as 3660 On the Rise, Chai's, Beachhouse at the Moana and Roy's served tantalizing dishes. TFH featured a very popular "Raw Bar" consisting of Oysters in the Half Shell and a variety of fresh, Island Poke. "The fresh, chilled dishes that Tropic Fish



Fresh Island Poke



served was a very big draw at the fundraiser and I was proud to have them at the event", stated Mayor Mufi Hannemann.

Dear Valued Customers and Friends...As 2009 is winding to an end, we take time to reflect on the past year. The first quarter was quite challenging for all with the downturn of our economy. As the year progressed, we have been very fortunate to continue serving you and offering the best product possible. We are very grateful for your business and count our blessings each day. Happy Holidays from Tropic Fish Hawaii, LLC! ~Shawn Tanoue, President & COO

**OUR  
CORPORATE  
COMPANIES**



Volume 1, Issue 5

## CHEF TROY TEROROTUA



**Big G's Catering/Co-Owner**

### **LOBSTER DEVILED EGGS** A perfect dish for the holidays!

- 2 Dozen Eggs
- 2 (1 ¼ pound) Lobsters, steamed, shelled and chopped
- 1 Tbsp Mustard
- 3 Shallots
- 2 Tbsp Mayonnaise
- 2 Tbsp Capers
- 1 Bunch Minced Chives
- Salt and Pepper to taste

Simmer eggs in slightly salted water for 12 to 15 minutes. Run under cold water until eggs are cool, then crack and peel cleanly. Split the eggs in half neatly and remove the yolks. In a large mixing bowl, blend the lobster, mustard, shallot, mayonnaise, capers and chives. Season with salt and pepper. Fill the eggs with lobster salad and garnish with chives.

## Holiday Show at TFH

TFH hosted many of their clients and potential customers on October 9, 2009. Spearheaded by Lorie Chang, our Director of Business Development, guests were able to see the vast amount of product being offered. Besides the fresh fish from the auction block, featured items included various Shrimp, Stone Crab Claws, Catfish, Tilapia, various fish fillets, Kauai Shrimp, Saku Blocks, sliced Tako, Marlin Cubes, Sockeye Salmon, an assortment of Beef and much more. Our new division, Tropic Fish Processing, featured items such as Lomi Salmon, cut fresh fruit, Sashimi packs and dried Aku. Please contact your sales representative for a detailed product list.



## OUR SALES TEAM

Glenn Tanoue - Dir. of Marketing  
Export Sales Advisor  
gtanoue@tropicfishhawaii.com  
Office: 808-591-2936

Shawn Tanoue - President/ COO  
stanoue@tropicfishhawaii.com  
Cell: 808-478-3398

Lorie Chang—Director of Business Development  
lchang@tropicfishhawaii.com  
Cell: 808-864-5399

Toby Arakawa - VP/Export Sales  
tarakawa@tropicfishhawaii.com  
Cell: 808-479-3376

Robert Wannomae - Food Service  
Assistant Sales Manager  
rwanomae@tropicfishhawaii.com  
Cell: 808-479-2261

Mathew Ma - Food Service  
Sales Representative  
mma@tropicfishhawaii.com  
Cell: 808-381-1857

Nicole Thurman - Food Service  
Sales Representative  
nthurman@tropicfishhawaii.com  
Cell: 808-248-9245

Keith Uyezu - Retail Assistant  
Sales Manager  
kuyezu@tropicfishhawaii.com  
Cell: 808-864-7474

Tasha Brown - Retail Sales  
Representative  
tbrown@tropicfishhawaii.com  
Cell: 808-953-0333

Terry Togashi—Retail Sales  
Representative  
ttogashi@tropicfishhawaii.com  
Cell: 808-352-8093

Kerry Umamoto - CEO/President  
Kona Fish  
Kerry@konafish.com  
Cell: 808-640-7684